



ANDRITZ GROUP

INNOVATIVE TECHNOLOGIES FOR THE PLANET

A GLOBAL PARTNER FOR KEY INDUSTRIES THAT SHAPE THE WORLD

NOVEMBER 2023

ANDRITZ

ENGINEERED SUCCESS

NO CHALLENGE IS TOO BIG – A PIONEER IN LARGE-SCALE TECH SOLUTIONS WORLDWIDE



WHAT WE DO:

WHAT WE ACHIEVE:



Large-scale, state-of-the-art engineering and services solutions



Sustainable transformation of energy production



Sustainable transformation of manufacturing



Empower the circular economy and drive the green transition

ANDRITZ IN NUMBERS



AROUND

30,000

EMPLOYEES
WORLDWIDE



OVER

280

COMPANIES
WORLDWIDE



OVER

40

COUNTRIES

KEY FINANCIAL FIGURES FOR THE FIRST THREE QUARTERS 2023



ORDER INTAKE
6.5 billion EUR

(Q1-Q3 2022: 7.5 billion EUR / -13%)

REVENUE
6.2 billion EUR

(Q1-Q3 2022: 5.2 billion EUR / +19%)

ORDER BACKLOG
10.4 billion EUR

(Q1-Q3 2022: 10.8 billion EUR / -4%)

EBITA
509 MEUR

(Q1-Q3 2022: 426 MEUR / +20%)

EBITA MARGIN
8.2%

(Q1-Q3 2022: 8.2%)

NET INCOME

(incl. non-controlling interests)

346 MEUR

(Q1-Q3 2022: 262 MEUR / +32%)

WORLD MARKET LEADER WITH FOUR BUSINESS AREAS



PULP & PAPER



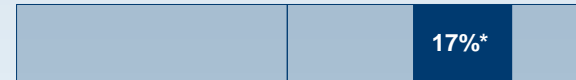
Pulp: #1
Paper: #3

METALS



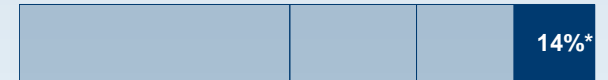
Forming: #1
Processing: #1-2

HYDRO



#1-2

SEPARATION



#1-3 in sludge dewatering & drying

* Share of total Group revenue 2022
Global market position, estimated by ANDRITZ

COMPETENCE, COMMITMENT, PASSION – THE WHOLE TEAM STANDS FOR ANDRITZ SUCCESS



Around **30,000**
employees within the ANDRITZ GROUP

- Approx. 62% white-collar and 38% blue-collar
- **4,960** employees in Germany
- **3,667** employees in Austria



WE ARE INTERNATIONAL



■ Regional center


■ Headquarters
Graz

A JOURNEY OF 170 YEARS FROM A FOUNDRY TO GLOBAL TECHNOLOGY LEADERSHIP



<p>▼</p> <p>1852</p> <p>Established by Josef Körösi as a foundry and machine works</p> 	<p>▼</p> <p>1922</p> <p>Foundation of ANDRITZ apprentice workshop</p> 	<p>▼</p> <p>1948</p> <p>Expanded to big turbines (Escher-Wyss)</p> 	<p>▼</p> <p>1951</p> <p>Start of manufacturing of complete paper machines</p> 	<p>▼</p> <p>1997</p> <p>ANDRITZ China founded</p> 	<p>▼</p> <p>2000</p> <p>Pulp technology (Ahlström Machinery)</p> 	<p>▼</p> <p>2001</p> <p>ANDRITZ Brazil founded</p> 	<p>▼</p> <p>2006</p> <p>Hydropower (VA TECH Hydro)</p> 	<p>▼</p> <p>2013</p> <p>Advanced metals technology (Schuler Group)</p> 	<p>▼</p> <p>2018</p> <p>Fabrics and Rolls (Xerium Technologies)</p> 	<p>▼</p> <p>2022</p> <p>Battery production (Sovema)</p> 
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OWNERSHIP

1852	1900	1938-1949	1950	1987	1999	2001	2003
Established by Josef Körösi	Gutmann Group	Expropriation	Creditanstalt-Bankenverein	AGIV AG	Financial investors and the Custos private foundation	IPO – Listing on the Vienna Stock Exchange	 <p>Custos private foundation increased its stake to 30%</p> <p>Wolfgang Leitner former CEO of ANDRITZ</p>

WE STRENGTHEN MARKET POSITIONS BY ACQUISITIONS



Acquisitions by business area since 2002

PULP/PAPER		METALS		HYDRO		SEPARATION			
2002	ABB Drying	2002	AES	2002	SELAS SAS Furnace Div.	2006	VA TECH HYDRO	2002	3SYS
2003	IDEAS Simulation	2013	MeWa	2004	Kaiser	2007	Tigép	2004	Bird Machine
2003	Acutest Oy	2015	Euroslot	2005	Lynson	2008	GE Hydro business	2004	NETZSCH Filtration
2003	Fiedler	2016	SHW CastingTech	2008	Maerz	2010	GEHI (JV)	2004	Fluid Bed Systems
2004	EMS (JV)	2017	Paperchine	2012	Bricmont	2010	Precision Machine	2005	Lenser Filtration
2005	Cybermetrics	2018	Novimpianti	2012	Soutec	2010	Hammerfest Strøm	2006	CONTEC Decanter
2005	Universal Dynamics Group	2018	Diatec	2013	Schuler	2010	Ritz	2009	Delkor Capital Equipment
2006	Küstern	2018	Xerium	2013	FBB Engineering	2011	Hemicycle Controls	2009	Frautech
2006	Carbona	2019	Kempulp	2014	Herr-Voss Stamco	2018	HMI	2010	KMPT
2006	Pilão	2020	Enviroburners	2016	Yadon			2012	Gouda
2007	Bachofen + Meier	2021	Laroche	2016	AWEBA			2013	Shende Machinery
2007	Sindus	2021	GE Steam Power	2017	Powerlase (80%)			2016	ANBO
2008	Kufferath	2022	Bonetti Group	2018	Farina Presse			2023	Dedert
2009	Rollteck	2022	J. Parpala	2018	ASKO				
2010	Rieter Perfojet	2022	ĐURO ĐAKOVIĆ TEP	2022	Sovema Group				
2010	DMT/Biax	2023	Dan-Web						
2011	AE&E Austria	2023	SciTech Service						
2011	Iggesund Tools	2023	NAF						
2011	Tristar Industries								
2011	Asselin-Thibeau								

OUR STRATEGY: LONG-TERM PROFITABLE GROWTH



DECARBONIZATION



DIGITALIZATION



CUSTOMER SERVICE



**LONG-TERM
PROFITABLE
GROWTH**



- Increase revenue
- Increase profitability
- Increase service share

"WE CARE" – OUR ESG PROGRAM



Sustainability is an integrated part of our corporate policy – we are committed to the SBTi (Science Based Targets Initiative) to further reduce our greenhouse gas emissions by 2030


OUR FOCUS


- E** – reduce our CO₂ footprint, save resources, and develop sustainable technologies
- S** – ensure a safe and viable future for our employees
- G** – pursue fair and ethical business practices



WELL ON TRACK TO REACH OUR ESG GOALS BY THE END OF 2025



 ENVIRONMENT
<p>50% Share of revenue from sustainable solutions and products</p> <p>45%*</p>
<p>10% Reduction in water consumption</p> <p>3%*</p>
<p>50% Reduction in greenhouse gas emissions</p> <p>39%*</p>
<p>10% Reduction in waste volume</p> <p>35%*</p>

 SOCIAL
<p>30% Reduction in the annual accident frequency rate (>1 day of absence) compared to the preceding year</p> <p>10%*</p>
<p>20% Share of women in the workforce</p> <p>16.4%*</p>
<p>4.5% Fluctuation rate as a result of voluntary resignations</p> <p>6.0%*</p>

 GOVERNANCE
<p>85% Procurement volume covered by audited suppliers</p> <p>82%*</p>
<p>0 No infringements, achieved by implementing the highest corporate compliance standards</p> <p>0*</p>
<p>0 No event-driven profit warnings, achieved by detecting company risks at an early stage</p> <p>0*</p>

DECARBONIZATION OUR SUSTAINABLE SOLUTIONS AND PRODUCTS



ENVIRONMENTAL TECHNOLOGY



- Water and wastewater treatment
- Pollution prevention
- Air pollution control

CIRCULAR ECONOMY



- Reduce waste to a minimum
- CircleToZero technologies and recycling solutions

RENEWABLE ENERGY



- Technologies for renewable energy production

E-MOBILITY



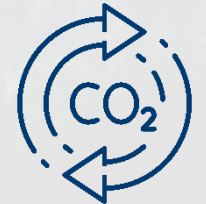
- Production technologies for e-mobility: presses for lightweight components
- Energy storage systems (e.g. batteries)

CLEAN FUELS



- Technologies that enable the switch from fossil fuels to renewable fuels

CARBON CAPTURE



- Technologies for carbon capture and utilisation/storage

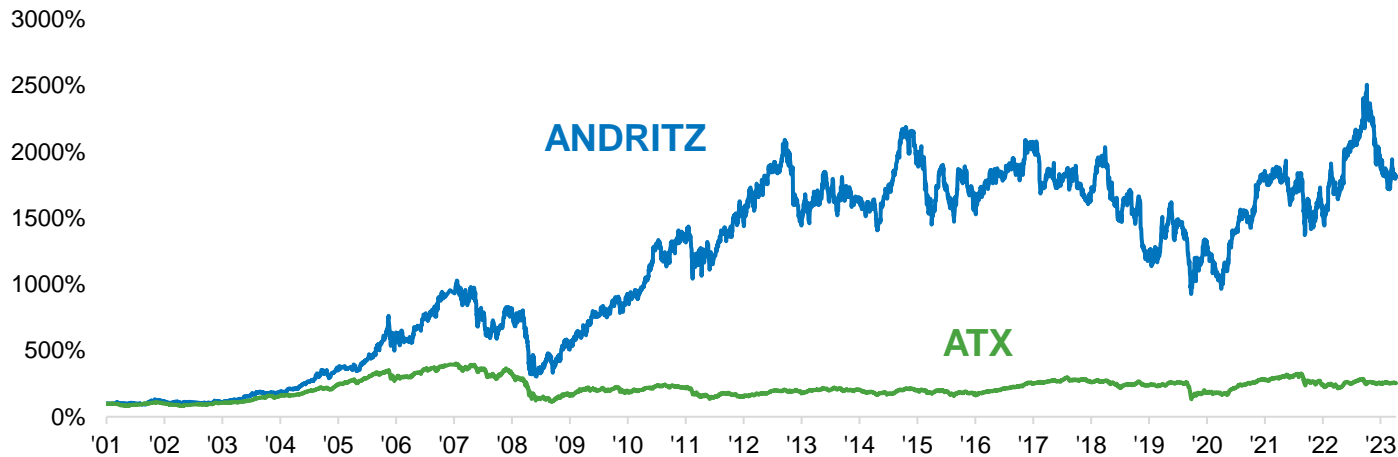
Solutions and products that help our customers to achieve their sustainability goals

ANDRITZ SHARE

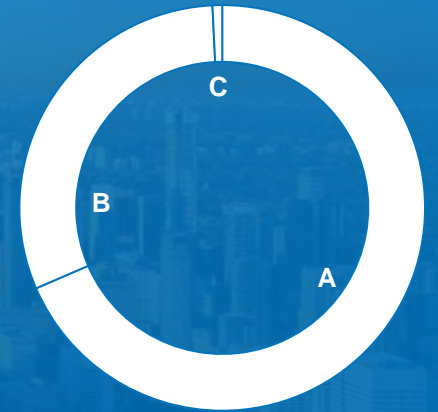


PERFORMANCE Q1-Q3 2023: **-10.7%** (ATX: **+1.3%**)
 PERFORMANCE SINCE IPO (JUNE '01): **+1,718%** (ATX: **+156%**)

MARKET CAPITALIZATION (AS OF SEPTEMBER 30, 2023)
5.0 BILLION EUR



SHAREHOLDER
 STRUCTURE
 AS OF
 SEPTEMBER 30, 2023



A	Free float	68.51%	} Wolfgang Leitner (Member Supervisory Board ANDRITZ AG)
B	Custos Vermögensverwaltungs GmbH	30.72%	
C	Cerberus Vermögensverwaltung GmbH	0.77%	

BROAD PRODUCT OFFERINGS IN DIGITALIZATION



With the **technology brand Metris**, ANDRITZ offers a broad portfolio of intelligent, digital solutions and products

- FULLY TAILORED** ▶ for individual customer needs
▶ to optimize industrial procedures and processes



BENEFITS FOR THE CUSTOMERS

- Improved safety
- Enhanced plant efficiency and profitability
- Optimized use of resources
- Constant and highest product quality
- Minimized production downtime
- Maximum user-friendliness, e.g. easy control via smartphone, tablet, PC, or smart glasses

HEALTH & SAFETY AT ANDRITZ



We strive for **ZERO OCCUPATIONAL INJURIES & ILLNESSES**

OVER THE PAST YEARS

LTAFR* **REDUCED**
from 10.2 in 2016 to **2.8** in **2022**

TARGET 2023

Reduce the LTAFR*
BY FURTHER 30%
to 2.0

We are **constantly improving** and **monitoring** our safety performance



MEDIUM-TERM GOAL

- have all employees working under ISO 45001 certification
- guarantee a safe, healthy and comfortable working environment for all



* The lost time accident frequency rate (LTAFR) is the number of accidents, causing more than one day absence, per one million working hours

OUR MISSION, VISION, AND VALUES



„We love what we do and we do everything to make sure that our customers succeed“

ANDRITZ

ENGINEERED SUCCESS

OUR MISSION

We drive the success of our customers through **innovative and quality engineering and services**, and we form strong and sustainable relationships – with a positive impact for key industries and for the planet. The world keeps changing, our passion stays the same.

OUR VISION

In our chosen markets, we are **global leaders with a passion for innovative engineering solutions**. As technology and quality leader, we create sustainable value for our customers and shareholders, thus ensuring the continuation of our long-term profitable growth.

OUR VALUES

We at ANDRITZ all share the same core values that define how we act and what we stand for.



Passion



Partnership



Perspectives



Versatility

ANDRITZ, a global leader in passionate and innovative engineering



THANK YOU!

ANDRITZ

ENGINEERED SUCCESS